# The Breakfast Club -10/14/2023

### October 14, 2023 · 7:36 AM · ID: 271241381

## Chat

sent a chat · 8:04 AM  
Exit the app. wait 10 seconds, start the app again.

sent a chat · 8:04 AM  
Sorry - that was meant for John S

**Valerie S Williams**sent a chat · 8:04 AM  
Good morning Everyone

**Adrienne Roman**sent a chat · 8:04 AM  
Good Morning

**David Schuchman**sent a chat · 8:07 AM  
Please keep your microphones on mute until you want to ask Mark a question. Mute will make sure no accidental background noise comes through.

**Edward Castagna**sent a chat · 8:12 AM  
Good Morning. Open to Networking as a job search channel. Feel Free to link in at: https://www.linkedin.com/in/edwardgcastagna/

**David Schuchman**sent a chat · 8:13 AM  
Virtual applause!

**Edward Castagna**sent a chat · 8:14 AM  
I've always recommended USNLX for open opportunities... https://usnlx.com/

**Valerie S Williams**sent a chat · 8:28 AM  
They stream and benge watch when they aren't on their phone or tablet.

**John Sampson**sent a chat · 8:31 AM  
yup reinstall it enough times and it will wk

**Edward Castagna**sent a chat · 8:36 AM  
Question: Work Smarter. Not Harder. WIll you be talking about how the 5th gen might dig into developing and deploying without asking how does the code base work?

**Ali Yousefian**sent a chat · 8:39 AM  
I'm gen z

**Anmarie O'Donnell**sent a chat · 8:43 AM  
Isn't what you've described the definition of a middle manager regardless of age?

**Carol M McCullagh, PhD**sent a chat · 8:52 AM  
Good morning. I am Carol M McCullagh, PhD; I’m the one who gets it done!; 2021 and 2022 Beacon4Life Power Player (networking and continuous learning), looking for a President / Chief Operating Officer position in the diversified industrial sector; willing to relocate from NJ; mccullaghcarol@yahoo.com; https://www.linkedin.com/in/carolmc ; Targets are Allegion, Trane Technologies, Johnson Controls, SPX. Any contacts appreciated – especially ex-employees, suppliers, customers. Also looking to expand network in NC, IN, WI, MA, and CT.
Affinity points: AT&T Bell Labs, Stony Brook University, love cats and dogs, hiking, good food.
Have worldwide network that I’m glad to share. Also have a Getting past the ATS tip sheet (8/23) off my LinkedIn profile. Plus a 7/28/23 presentation on how your social media presence can be used in hiring

**Anmarie O'Donnell**sent a chat · 8:53 AM  
What is the typical age at which people are getting their first career job/role?

**Joe Levinson**sent a chat · 8:54 AM  
Joe Levinson
Embedded Software / Electrical / Computer Engineer
jelevinson@aol.com
https://www.linkedin.com/in/joelevinson
Do you develop new embedded computer hardware?
I make the hardware and software work together.
I'm the one that make your new embedded solutions work.
I have come up with innovative ways to make new hardware work saving over $500K and 6 months of schedule by not
having to change / re-engineer a chip in the hardware.
I have worked with numerous embedded solutions with and without operating systems.
What is your latest embedded problem?
My ideal position would be fully remote or mostly remote (hybrid) in Northern New Jersey as an individual contributor doing software development
Hobbies: Caving, Hiking, Skiing, Motorcycles,
Photography (Cave photography and traditional darkroom, published in New York Times, and Exhibited in the Smithsonian)

**Valerie S Williams**sent a chat · 8:54 AM  
Good Morning Everyone, My name is Valerie and I'm a Project Manager in Central NJ currently working in Pharma with a strong focus on organization and support to help my team successfully complete our projects. I would love to connect and share my network. Look for me on LinkedIN as Valerie S Williams (don't forget the 'S') and please mention where we "met". https://www.linkedin.com/in/williamsvaleries/

**Carol M McCullagh, PhD**sent a chat · 8:56 AM  
You are invited to register for the October 10/21 Careers in Transition (CIT, https://www.christchurchshorthills.org/careers-in-transition); 8:30 AM ET to 10:30, we open the zoom for networking at 8:15 (no admittance after 9) free meeting with 3 parallel sessions: General discussion (Paula Asinof – Headshots - How to Make a Great First and Lasting Impression); Individualized Resume Review; and John - Open Q&A; end by 10:30. All are welcome including non-NJ folks. Must register before 10/20 5 PM ET) to get the Zoom link email late 10/20 or very early 10/21: https://docs.google.com/forms/d/e/1FAIpQLSd3muBCmK-py-OMQH9RI8ne-TTlng6uwhJBHy-qtFCxGM0PgA/viewform

**Jim Mohan**sent a chat · 8:58 AM  
Good Morning. My name is Jim Mohan. I am a Business Intelligence Engineer looking for Data, Financial, Business and Business Intelligence Analyst opportunities and I'm happy to help everyone in any way I can.
Affinity Points: Originally from Glen Rock, NJ. Live in Woodbridge, NJ. BA in Economics and Spanish from Bucknell University (member of Theta Chi Fraternity).
MBA in Finance and International Business from NYU. Fan of Beatles, Mets, Jets, Knicks and Rangers.
Recorded about 50 tracks as lead singer in a professional recording studio. Last name pronounced like "Mowin" the lawn
Have two cats named Cornelius and Julian. Previous cats named John, Yoko and Gossamer (after the big orange furry monster from Bugs Bunny)
Here's my contact info: email mohanjim7@gmail.com cell 7329477331 home: 7326341971 LinkedIn https://www.linkedin.com/in/james-mohan/

**Valerie S Williams**sent a chat · 9:01 AM  
Book recommended by Alex: New Passages: Mapping Your Life Across Time Paperback – May 28, 1996
by Gail Sheehy (Author) https://www.amazon.com/New-Passages-Mapping-Your-Across/dp/0345404459/ref=sr\_1\_1?crid=207WLFOMLO0SN&keywords=gail+sheehy+new+passages&qid=1697288443&sprefix=gail+sheehy+new+%2Caps%2C110&sr=8-1

**Anmarie O'Donnell**sent a chat · 9:02 AM  
My niece did a similar post (on slide) on linked in when receiving an offer. Is this a good idea before you are "in seat"?

**Valerie S Williams**sent a chat · 9:04 AM  
It's so annoying to work with people who REFUSE to learn new tech. They don't see how it hurts them to NOT learn.

**Anmarie O'Donnell**sent a chat · 9:05 AM  
Is linked in still considered the primary "work" channel?

**Dietmar Tietz - IT Exec**sent a chat · 9:05 AM  
Very interesting presentation - great insights. Please feel free to connect with me at https://www.linkedin.com/in/dietmartietz/

**Nancy E. Aronson**sent a chat · 9:06 AM  
😄🎨😄😄🎨😄
Good morning all!
I'm Nancy Aronson, an individual contributor software engineer who loves to design, create, and test software and teach people how to use it, and I'm great at finding defects!
I'm looking for an individual contributor role as a software developer/tester in NY/NJ, hybrid or remote.
I also have a brick & mortar curiosity shoppe (we were on PIX11 Morning News in January!), create unique colorful clay jewelry, virtual backgrounds & put my designs on Vans sneakers, umbrellas, tote bags, and more, and I love seeing live comedy and music.
My superpower is noticing typos/spelling errors and am always happy to proofread.
Happy to connect and support!
https://www.linkedin.com/in/nancykrullaronson
https://society6.com/nekadesigns
http://www.iggiescuriosityshoppe.com
😄🎨😄😄🎨😄

**Valerie S Williams**sent a chat · 9:09 AM  
As a Gen X I want a 4 day work week too!

**Anmarie O'Donnell**sent a chat · 9:13 AM  
Like your use of HI - 1st time I'm hearing that term

**Valerie S Williams**sent a chat · 9:14 AM  
I like "HI" too!

**David Schuchman**sent a chat · 9:14 AM  
Eat your own Dog food? Well, Frank does have a new puppy :-)

**Anmarie O'Donnell**sent a chat · 9:17 AM  
maybe you could target new establishments w meeting space

**Anmarie O'Donnell**sent a chat · 9:17 AM  
that might be attactive to get exposure

**Valerie S Williams**sent a chat · 9:17 AM  
We have to find someone they want to get up at 8 am to hear even though I know we have great speakers. I know I've tried but as soon as I say 8 am they balk. I'm open to ideas on how to entice them and/or encourage them to join.

**David Schuchman**sent a chat · 9:18 AM  
PSG of Mercer County Meeting
Marcia Wall will present "Reimagine Your Career Journey"
Friday, Oct. 20 @10am
Princeton, NJ (not virtual)
NO need to register or sign up - just come!
psgofmercercounty.org

**Edward Castagna**sent a chat · 9:19 AM  
Thanks Mark. Your point is taken. I've been in the middle of a 5 gen growth company and now have some tools to understand the new set of cultures. Kudos.

**Edward Castagna**sent a chat · 9:22 AM  
Thanks Frank. It's a show of your efforts growing sweet fruits. I guess it's a good thing that unemployment is down. https://www.bls.gov/charts/employment-situation/civilian-unemployment-rate.htm Another good source of information for people in transition. Bureau of Labor Statistics.

**Anmarie O'Donnell**sent a chat · 9:24 AM  
In in person meetings we've done introduction

**Anmarie O'Donnell**sent a chat · 9:25 AM  
we haven't done that today

**Anmarie O'Donnell**sent a chat · 9:25 AM  
elevator pitch

**Edward Castagna**sent a chat · 9:27 AM  
our company creates healthcare channels with customers https://altarum.org/publications/right-place-right-time

**Valerie S Williams**sent a chat · 9:28 AM  
@Anmarie, usually the group is too big to give a verbal elevator pitch so we've opted for adding it into chat. I created mine, saved it in a note then I copy/paste it into every chat networking event that I join. Including your LinkedIn URL makes it easy for them to connect to you too.

**Valerie S Williams**sent a chat · 9:31 AM  
Well done and congrats on the next book!!!

**Valerie S Williams**sent a chat · 9:31 AM  
We've been there Michael. You'll get through this.

**Anmarie O'Donnell**sent a chat · 9:31 AM  
For those interested in connecting my linkedin profile is linkedin.com/in/akodonnell

**David Schuchman**sent a chat · 9:33 AM  
Networking... Never ask for a job... Ask for advice, guidance & assistance for your job search.

**Adrienne Roman**sent a chat · 9:34 AM  
Thank you Frank and Mark for a great presentation! Looking forward to the new book!

**David Schuchman**sent a chat · 9:35 AM  
You can use the PSG of Mercer County "Open Jobs" page to create a local targeted company list:
https://www.psgofmercercounty.org/p/job-boards\_12.html

**Edward Castagna**sent a chat · 9:36 AM  
AIR (Advice, Insight, Referral) was taught by the PSGs in the good old days. I'm looking for Advice about what it's like to work nowadays the industry in your company. I"m looking for any Insight that might help me with consider working with your company. Referral. There is an open position that i'm thinking might be a match. is it possible that you might consider referral.

**Anmarie O'Donnell**sent a chat · 9:36 AM  
I am employed

**Mark Schwartz**sent a chat · 9:37 AM  
Good Morning everyone - Mark Schwartz. I am a business and technology leader and currently the Director of Facilities, Fleet and Technology for a Design/Build Construction firm. I have an extensive background and hands on experience in IT, Accounting/Financial, Fleet, Facilities and Risk Management. Feel free to connect with me on LinkedIn at: https://www.linkedin.com/in/-markschwartz/

**Edward Castagna**sent a chat · 9:41 AM  
"i'm in transition" is less overwhelming for all involved than " I need a job."

**Valerie S Williams**sent a chat · 9:41 AM  
@Ed - great comment.

**David Schuchman**sent a chat · 9:47 AM  
There are sometimes bot interviewers and video interviews early in the process.

**Valerie S Williams**sent a chat · 9:47 AM  
@Michael, Shameless plug. Here's a presentation that I gave that will give you an idea of what you can do to prep for the job search. https://www.youtube.com/watch?v=hJERMHt4wv8

**Michael Canfora**sent a chat · 9:48 AM  
Valerie i appreciate this .

**Pat Serpico**sent a chat · 9:48 AM  
Thank you Frank and Mark. Great presentation and discussion! See you all next time.

**Edward Castagna**sent a chat · 9:49 AM  
our company might not use external recruiters. We have a human resources internal recruiter interview. Then a specific hiring team interview. maybe an additional interview but not often.

**Valerie S Williams**sent a chat · 9:50 AM  
@Michael, we're here to help.

**Rhonda**sent a chat · 9:52 AM  
Presentation was very helpful, thanks for bringing it to us.

**Anmarie O'Donnell**sent a chat · 9:52 AM  
Thank you to all - organizers, Mark as presenter. Appreciate being able to engage with you.

**Edward Castagna**sent a chat · 9:53 AM  
Hey Mark. Could you help us start up a slack channel for the breakfast club...